

## Retail Business Services Selects Startups for 2020 Supply Chain Seed Program

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## Five entrepreneurs collaborate with supply chain associates in company's second ten-week immersion program

QUINCY, Mass., Aug. 20, 2020 (GLOBE NEWSWIRE) -- During a year filled with unprecedented challenges, innovation and creativity are more important than ever. That's why Retail Business Services, the services company of Ahold Delhaize USA, is proud to work with five entrepreneurs in the second round of the Supply Chain Seed Program, which brings early-stage entrepreneurs together with Retail Business Services associates for an immersive, 10-week opportunity to build next-generation products or services to solve problems in the retail supply chain.

The Supply Chain Seed Program is a partnership with Venture Café, a non-profit organization in New England, focused on growing inclusive entrepreneurship. Retail Business Services supports the supply chain operations of Ahold Delhaize USA's local brands. Considered together, the companies comprise one of the largest grocery retail groups in the U.S.

"The coronavirus pandemic brought incredible challenges to the global supply chain industry, and suppliers and retailers are still working to recover, while also planning for the future," said Dan Covert, Director, Supply Chain Innovation. "New ideas and creative solutions are more important than ever, and partnerships like the Supply Chain Seed Program are a key way we can encourage and support those approaches. We look forward to seeing what these five finalists will bring forward."

The program partners these five startups with supply chain leaders and subject matter experts to develop new and innovative technologies and applications. The finalists will gain in-depth information, critiques and support from Retail Business Services leaders, all with the goal of helping the startups best prepare for an introduction to the market and what improvements they need to make.

This is the second year for the program. Last year, the Wasteless company won a pitch competition with its technology that reduces food waste and increases perishable food revenue by dynamically pricing items with a shorter expiration date at their optimal price point. This year's five finalists include:

- End2End Solutions, led by Robert Steward, which provides a set of Internet of Things solutions and services designed to improve supply chain visibility by addressing quality, compliance, security, logistics and performance management.
- Evergreens Farms, led by Ahmad Zameli, looks to provide vertical farming technology to produce anywhere, regardless of climate, and deliver consistently high-quality product year-round.
- GoWheels!, led by William Bateman, is developing a radically redesigned wheel with a replaceable tire for carts used in distribution and transportation centers.
- NanoThings, led by Tim Williams, is focusing on a cold-chain traceability solution by utilizing Internet of Things technology from source to store.
- Produce Pics, led by Sridhar Iyer, is providing a computer vision-based application for reducing food waste in supply chain.

On Sept. 10, the program will conclude with a Supply Chain Innovation Conference organized by Venture Café Cambridge. The start-ups will pitch their solutions for an opportunity to be named the most viable technology for the future retail supply chain.

## **About Retail Business Services**

Retail Business Services, LLC, is the services company of Ahold Delhaize USA, currently providing services to five East Coast grocery brands, including Food Lion, The GIANT Company, Giant Food, Hannaford and Stop & Shop. Retail Business Services leverages the scale of the local brands to drive synergies and provides industry-leading expertise, insights and analytics to local brands to support their strategies with services including Information Technology, Merchandising, Marketing & Sourcing Services, Private Brand Products, Pharmacy Services, Not for Resale, Store Services, Financial Services, Legal Services, Communications, Supply Chain and People Systems and Services. For more information, visit www.retailbusinessservices.com.

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